## THE MINISTRY OF EDUCATION AND SCIENTIFIC RESEARCH UNIVERSITY "1 DECEMBRIE 1918" OF ALBA IULIA FACULTY OF SCIENCE FIELD: ACCOUNTANCY

## DOCTORAL THESIS (SUMMARY)

PhD Coordinator: Prof.univ.dr. Tatiana DĂNESCU

> Phd Student: Luminiţa RUS

Alba Iulia 2015

## THE MINISTRY OF EDUCATION AND SCIENTIFIC RESEARCH UNIVERSITY "1 DECEMBRIE 1918" OF ALBA IULIA FACULTY OF SCIENCE FIELD: ACCOUNTANCY

# EXTENDING THE USEFULNESS OF THE ACCOUNTING MODELS IN MEASURING THE ECONOMIC-FINANCIAL PERFORMANCE TO THE ECONOMIC ENTITIES

PhD Coordinator: Prof.univ.dr. Tatiana DĂNESCU

> Phd Student: Luminita RUS

Alba Iulia 2015

#### Investeste în oameni!

Proiect cofinanțat din Fondul Social European prin Programul Operațional Sectorial pentru Dezvoltarea Resurselor Umane 2007 – 2013

Axa prioritară nr. 1 "Educaţia şi formarea în sprijinul creşterii economice şi dezvoltării societăţii bazate pe cunoaştere"

Domeniul major de intervenție 1.5 "Programe doctorale și post-doctorale în sprijinul cercetării"

Titlul proiectului: "SOCERT. Societatea cunoașterii, dinamism prin cercetare"

Număr de identificare contract: POSDRU/159/1.5/S/132406

Beneficiar: Universitatea "Ștefan cel Mare" din Suceava

Parteneri: Institutul de Economie Naţională-P1, Universitatea din Oradea-P2

#### "ACKNOWLEDGMENT

This thesis has been financially supported within the project entitled "SOCERT. Knowledge society, dynamism through research", contract number POSDRU/159/1.5/S/132406. This project is cofinanced by European Social Fund through Sectoral Operational Programme for Human Resources Development 2007-2013. Investing in people!"





#### Мотто:

A successful trader needs three things: "enough money or credit, good accountants and an accounting system which will enable him to evaluate the business at a glance"

Luca Paciolo

#### TABLE OF CONTENTS OF SUMMARY THESIS

Table of contents	4
Keywords	4
The contents of the thesis	4
Introduction	6
Research methodology	9
Brief content and directions of research	
Conclusions	15
Own proposals and contributions	19
Limits and perspectives of research	23
Selective Bibliography	25

#### **KEYWORDS:**

Accounting model, "cash", "accrual", Financial statements, Profit and Loss Statement, Cash Flow Statements, utilities, users, accounting information, commitments, economic result, cash flow, financial and economic performance, the image of economic entity, the Monetary and Economic Report.

#### THE CONTENTS OF THE THESIS

Introduction	6
Research methodology	14
Chapter 1. The defining elements of the accounting models	
"cash " and "accrual"-features, historical development and	
use	19
1.1. Characteristics of the accounting tools	19
1.1.1. Common definitions and expressions of the	19

	accounting
26	1.1.2. Accounting Model "Cash" (Cash Basis Accounting)
27	1.1.3. Accounting Model "Accrual" (Accrual Accounting)
	1.1.4. The comparability of the characteristics of the
29	accounting models
	1.2. The delimitation in time of the accounting models under
	the influence of cultural, economic, political and
38	geographical factors
40	1.2.1. The evolution in time of the accounting models
	1.2.2. The influence of cultural, political and geographical
	factors on the evolution of the accounting and accounting
55	models
70	1.2.3. The use of the accounting models
, 0	Chapter 2. The usefulness of the accounting information
75	prepared by the economic entity
70	2.1. The importance of the accounting model for the users of
75	accounting information
70	2.1.1. The Accounting Information: want or need? General
77	ideas
83	2.1.2. The decision. What is it and how it elaborates?
05	2.1.3. The influence of the external environment of the
	economic entity on the use of the accounting models in
93	the development of the accounting information
75	2.1.4. The influence of the accounting model on the
101	decisions of the users of accounting information
101	2.2. Annual accounts and reports of economic and financial
112	performance
112	2.2.1. The usefulness of "annual accounts" in measuring the
113	economic and financial performance
110	2.2.2. The cash flow statement - Exigency, option, necessity
123	or just supplementary information?
123	2.2.3. Accounting model - support in auditing the financial
127	statements?
14/	Chapter 3. The measurement of the economic and financial
135	performance under the impact of the accounting models
100	3.1. Evaluation of the economic and financial performance by
137	measuring the flows of the results and cash flows
/	

3.1.1. The measurement of the results flows	138
3.1.2. The measurement of cash flows	140
3.1.3. Compared rates - analyses and opinions	142
3.2. The usefulness of the accounting model in the	
measurement of the economic and financial performance	
of the economic entity – case study	144
3.2.1. Application study on the rates of profitability	144
3.2.2. The accounting model - a managerial tool in	
representation of the image of the economic entity	164
3.2.3. Points of view regarding the facilitation of the	
understanding of the image of economic and financial	
performance of the entity	173
Conclusions, proposals and perspectives of research	179
1. Conclusions	179
2. Own proposals and contributions	188
3. Limits and perspectives of research	192
Bibliography	194
List of tables	204
List of figures	205
List of annexes	206

#### INTRODUCTION

The chosen theme of this research follows the accounting model used by an economic entity to record the economic operations made, the mode and the moment of the recognition of income and expenses in the accounts, as well as determining the outcome. We considered this a topic of interest, and also up to date, given the significance of the part of the cash of an entity. It is important that the result of the activity of an entity to be positive, the entity to achieve the purpose for which it was created - to get profit - but it is important that it be real and accomplished, in another words cash to come back to the entity in a timely manner.

The research on this theme, which belongs to the *economic* domain, is exciting, through her importance, requiring work in documentation, in corroborating and assembly of information and knowledge necessary for the development of the entities, because in

its capacity as a provider of information, the accounting represents a basic pillar in the measurement of the economic and financial performance of an economic entity.

In recent years, in Romania, it grew the phenomenon of dissolution of the companies and setting up a business on an individual basis, as individuals. By analyzing this phenomenon, as an expert accountant, we have found that an important contribution in making this decision was the fiscal part - taxation of income even if it have not been received - and the financial part - to ensure from own funds the payment of taxes because the receipt of revenue does not provide these funds.

In this context, we considered important the analysis of how the accounting model used by the economic entity might influence the amount of taxes due. But because the models "Cash" and "Accrual", besides the fact that it present advantages and disadvantages worthy heeded, can not be chosen by the economic entity in the organization and management of accounting - the use of an accounting model or another being established by the Romanian accounting regulations - we considered important the measurement of the economic and financial performance based on the information provided by the two accounting models.

Therefore, from the perspective of **accounting research**, the doctoral thesis "EXTENDING THE USEFULNESS OF THE ACCOUNTING MODELS IN MEASURING THE ECONOMIC-FINANCIAL PERFORMANCE TO THE ECONOMIC ENTITIES" we've focused on multidisciplinary research with treating the subject by the point of view of the subjects: financial accounting, internal management accounting, financial and economic analysis, management and taxation.

The Motivation of this research is based on, *firstly*, the legislative requirements with regard to the accounting standards and practices for the private sector through which the rules for the preparation of the annual financial statements are established.

Secondly, the different categories of users of accounting information and the decisions they must take, it led us towards the seeking of appropriate answers for their expectations regarding the economic and financial performance of the entity in which they

have interest and the influence of the accounting model in making decisions.

Thirdly, the pressure exercised on the professional accountant by the quality of the accounting information, which the annual reports must possess, it has turned our attention towards the components of the financial statements and the qualitative characteristics of the accounting information provided by them and the measurement of the economic and financial performance of the economic entity.

The purpose of this research consists in strengthening the theoretical foundations of the accounting models "Cash" and "Accrual" and in extending their usefulness in the measurement of the indicators of economic and financial performance.

With regard to **the importance of this research theme** we recognize the following issues:

- ✓ We have identified the legislative requirements about the components of the annual financial statements in Romania, France, The Netherlands, United Kingdom and United States of America;
- ✓ We have identified the requirements of the various categories of users of accounting information in their decision-making;
- ✓ We made an empirical research regarding the calculation of some indicators of performance through the use of variables in the *Profit and Loss Statement* as a summary document showing the income and expenses and those from the *Cash Flow Statement* as a summary document showing receipts and payments.

These considerations, which have become a subject of concern in recent years, have resulted in scientific insights - theoretical and practical — through which we have proposed the approach of the accounting models and the information provided by them, through their own contributions, seeking to develop practical solutions useful in elaboration of the annual financial statements - both for professionals accountants as providers of the accounting information and for their users in the decision-making process.

#### RESEARCH METHODOLOGY

Because at the core of this research is the own experience and the expertise acquired over many years by the professional accountant, we were able to identify the shortcomings faced by the professional accountant when he need to provide useful data. He must prepare complex statements and reports, in compliance with professional standards and accounting regulations, that the users must understand them.

Addressing the theme of research, according to the constructivist current, it represents the usefulness of the accounting model practiced by the economic entities studied in relationship with its impact upon the measurement of the economic and financial performance.

For this scientific research, *the overall objective* is to determine the extent to which the accounting model used is useful, or can be expanded, in the measurement of the economic and financial performance of the entity.

Specific objectives are:

- the identification of the accounting models used for along time in many areas of the world-under the influence of cultural, economic, political and geographical factors;
- the identification of the utility of the accounting information, produced and presented by the two accounting models, the users of the accounting information, the decisions that may be taken by them and if they are affected or not by the accounting model used;
- the study of the economic and financial performance of an economic entity through the accounting models used and the summary documents prepared which provides information regarding the income, expenses, receipts and payments, essential elements in the case of accounting models of "cash" and "accrual";
- the identification of the indicators that measure the performance based on the presentations of the actual information provided by the Cash Flow Statement and by the Profit and Loss Statement;

- the possibilities to extend the usefulness of accounting models in the assessment of the economic and financial performance -an empirical research achievement.

In order to achieve the specific objectives we used research methods, such as:

- ✓ the descriptive method for a review of the literature in this the previous research, both national regarding international. legislation the websites professional or of organizations to address issues related to: the evolution of accounting and the accounting methods "cash" and "accrual", the information provided by accounting, the components of the financial statements, the users of the accounting information and their decisions, the methodology of the financial audit, as well as the economic and financial performance of the economic entity and the indicators that it reflects it:
- ✓ the comparative method to analyze and identify the differences and similarities between: the accounting models "Cash" and "Accrual", the components of the financial statements in the countries subject to the study;
- ✓ the method of analysis of documents for the examination of the synthesis documents Profit and Loss Statement and Cash Flow Statement in order to obtain information about the variables necessary for calculating the indicators of the financial and economic performance, as well as the establishment of the level of performance of an economic entity;
- ✓ the method of data collection from financial statements to calculate the performance indicators based on the flow of results and on the basis of cash flow for the analysis of economic and financial performance of the economic entities;
- ✓ the method of non-participating observation for the analysis and observation of the interactions between the information provided by the accounting models of "cash" and "accrual" and the indicators of economic and financial performance calculated based on variables provided by the two accounting models;
- ✓ the participative observation method for mirroring our involvement in the topic through the point of view and personal proposals expressed during the writing of this thesis.

The research efforts undertaken we argued them based on the information obtained from:

- ✓ literature (119 reference books published by authors in books or magazines);
  - ✓ specific legislation (21 documents);
- ✓ resources available in an electronic format (35 sites of national and international professional organizations, stock exchanges or economic entities).

In order to present in an organized manner the interactions between the theoretical and the practical aspects – regarding the accounting models "Cash" and "Accrual" and the expand of their use - we used 248 bibliographic references undertaken over the course of this doctoral thesis, 30 tables, 25 figures and 8 annexes.

The results of this research were disseminated within the framework of international conferences-ICMEA Romania, Alba Iulia 2011 and 2013; EINCO Romania, Oradea 2012, 2013 and 2014 - and through articles published in internationally recognized journals - Journal of Financial Audit, August 2014 and IBIMA Publishing Journals: Journal of Accounting and Auditing: Research and Practice, 2014.

#### BRIEF CONTENT AND DIRECTIONS OF RESEARCH

To facilitate the understanding of this scientific approach we have structured the doctoral thesis in *three chapters*, preceded by "Introduction" and "The Research Methodology" and followed by "Conclusions, Proposals and the Perspectives of Research".

In the first chapter "The Defining Elements of the Accounting Models "Cash" and "Accrual" - features, historical development and use" it have been presented the terminology and the accounting language in the form of accounting concepts, definitions or common phrases used in accounting, we described and compared the accounting models of "cash" and "accrual", highlighting the advantages and disadvantages of each. We also presented the historical evolution of the accounting models under the influence of the economic, geographical, cultural and political factors.

The purpose of this chapter was to know the elements defining the accounting models "cash" and "accrual" and their role in providing useful information, a necessary and useful step in further research:

- ✓ as a support in the selection of information required for the continuation of the research;
- ✓ as a measure of protection to users of accounting information in understanding the information received;
- ✓ as a way of identifying the advantages of each accounting model and their takeover by the current economic entities.

The second chapter, "The Usefulness of the Accounting Information Prepared by the Economic Entity", based on multidisciplinary documentation, allowed us an edification on the role and the importance of the accounting models in the process of decision-making by the internal and external users of the economic entity, but also of the qualitative importance of the accounting information in the elaboration of decisions.

An important extent we have given to the role of the synthesis and the control in the presentation of the image of the economic entity, to the method of development and to the role of the *Cash Flow Statement*, part of the financial statements. We sought answers about the measuring instruments of the economic and financial performance, but also whether the accounting model can be support for auditor in the exercise of his powers.

The answer we've found in that, in expressing his opinion, it is important for the auditor the link between the income received and de expenses made. If the economic entity uses the accrual accounting model, the link between income and expenditure is obviously presented, if the economic entity uses cash accounting model, the auditor needs extra-accounting information.

At the end of this chapter we conclude that the quality of accounting information is not a fad of different users but a necessity in making beneficial decisions to the interests of everyone. The acquisition of knowledge about accounting information, users, decisions and annual financial reports were useful for further research:

- ✓ by grouping the types of users and their requirements as a support in selecting the information useful for making decisions;
- ✓ for the correct interpretation of the accounting information, regardless of the accounting model used in their development;
- ✓ in order to identify the permissive or obligatory character of the development of the components of the annual financial statements:
- ✓ through the recognition of the useful items in measuring the economic and financial performance and the synthesis documents that they provide;
- ✓ to substantiate the opinion that for more accurate measurement of economic and financial performance is useful corroborating the information provided by *The Profit and Loss Statement* with those provided by the *Cash Flow Statement*.

In the third chapter, "The Measurement of the Economic and Financial Performance under the Impact of the Accounting Models" we focused, in part, on the concept of economic and financial performance and its measurement. Because the basis for obtaining the necessary information and variables needed in the calculation of the performance indicators is the annual financial statements, we presented the components of financial statements - mandatory or optional - depending on the size criteria, country or financial reporting framework, analyzing the financial reporting process from Romania, France, the United Kingdom, the Netherlands and the United States of America.

Employed in the *constructionist research*, this research theme is reflected through the expression of specific hypotheses for which we checked the validation through an empirical research, following that in the end of the research to suggest our own proposals that can sustain a good scientific practice — in the theoretical study of accounting - and professional - in the analysis of the activity of economic entities.

We focused the case study on the information obtained from the annual financial statements from 36 economic entities from five countries (France, United Kingdom, Netherlands, Romania and the United States of America), in the field of manufacture of substances and chemical products and we have shown the differences between the indicators calculated based on *The Profit and Loss Statement* and those calculated based on the *Cash Flow Statement* with the purpose of the confirmation or refutation of the formulated hypothesis. In the **Table 1** we summarized the hypotheses formulated alongside the results of the test:

Table 1. Exchange Rates Used in Converting the Financial Data

The Formulated Hypothesis	The Method of Verification of the Hypothesis	Test result
There are major differences between the net income and the increase of net cash	The extracting data from the Balance Sheet, the Profit and Loss Statement and Cash Flow Statement	The hypothesis is confirmed
The rates of return calculated based on the profit and loss statement have the same evolution	The calculation and comparison of the rates of the profitability: the Rate of financial profitability, the Rate of gross economic profitability and the Rate of the profitability of the income from exploitation	The hypothesis is confirmed
If all assets were used effectively in obtaining the profit, then they were used efficiently also in obtaining cash	The calculation and comparison of the Rate of the economic profitability based on the variables from the results flows with the Rate of the economic profitability of cash based on the variables from the cash flow	The hypothesis is confirmed
If the capital is used efficiently in obtaining profit, it means that it has been effectively used in obtaining cash and no longer is necessary the analysis of performance based on cash flows	The calculation and comparison of the <i>Rate of financial profitability</i> based on operating flow with the <i>Rate of financial profitability of cash</i> based on cash flow	The hypothesis is not confirmed
The accounting model represents a managerial tool to increase or decrease the performance	The calculation and comparison of the <i>Rate of financial profitability</i> with the <i>Rate of current debt</i>	The hypothesis is confirmed

The election of the	The calculation and comparison of	The
accounting model	the Rate of cash flow from	hypothesis is
creates different ways	operations with the Rate of	confirmed
of representation of the	profitability of the revenue from	
image of the entity	exploitation	
	Source: author's projection	

Starting from *the overall objective* of the research, reaching *the specific objectives* set for each stage of the research, based on the results achieved, we synthesized *our own conclusions and contributions* in developing this doctoral thesis.

Also, based on the results obtained, we considered useful to formulate the *proposals* and, taking into account *the limits of the research*, we prefigure the *perspectives of research*, with the purpose of strengthening the confidence of the users of accounting information in the quality of the annual financial statements prepared by competent professional accountants, regardless of the accounting model used in developing them.

#### **CONCLUSIONS**

Starting from the importance of the accounting information, the research performed turned us through the arguments and findings, to the knowledge of the continue evolution of the accounting models, determined by the interests of the users of accounting information, but also to the significance of the accounting model in measuring the economic and financial performance of an economic entity.

The accounting, which first appeared to Mesopotamians, it was transmitted to the following peoples and civilizations, respecting the chronological order, which in turn have perfected through their own contributions the accounting techniques.

Where the State was led mainly by kings who ruled based on religious principles, the bookkeeping and accounting techniques have seen a flourishing development, but qualitative leap of accounting techniques took place in those areas in which govern democracy, because the accounting was supposed to present helpful information to be held accountable with regard to the fulfillment of the performance, their effectiveness and efficiency.

The accrual accounting provides benefits springing from the possession of some extensive information about the process of the realization of assets sold, in terms of a more comprehensive knowledge about the transformation of assets sold in liquidity, as well as the debts, which will determine any reduction in the availability of money.

One of the obvious and immediate advantages of application of accrual accounting is to develop financial reports more complete and transparent. This means to determine a result of financial exercise which is an economic result which express the economic performance of the entity at the end of the period, taking into account the totality of the revenues (regardless of whether they were received or not), as well as all expenditure incurred (whether paid or not) in the current financial year.

Cash accounting is a source of useful information just in the short term, for the period reported, concerning receipts and payments, without providing information on the commitments of the company in the past or the future. The current information is useful, but do not have information on the debts from the distant future more or less distant, those interested in the economic entity may not make reliable decisions.

Using the concept of accrual accounting provides an overview of the economic entity, but cash accounting offers an insight into the cash flow. The preparation of *Cash Flows Statement* is useful, even if, from the point of view of the legislature, it is not mandatory for all economic entities.

For the economic entities, the management of accounting based on the concept of cash accounting, it would present tax benefits, if the legislation would allow, because that entity would pay taxes on the portion of the income actually received from its business. The recognition of expenses only at the moment of payment could be an incentive to honor the obligations at maturity.

Regarding the first specific objective of this research, to identify the accounting models used throughout the time in different areas of the world, has been achieved, identifying the models of

accounting from single entry bookkeeping or simple accounts to the double entry bookkeeping in compliance with the principle of double registration or double representations in accounts of the economic operations.

The research of literature in this area brought to light information regarding the evolution of the two accounting models-"cash" and "accrual" - as well as the identification of the differences and the similarities between the two models, their strengths and weaknesses. A comparison of the accounting model of "cash" with the accounting model of "accrual" it was presented throughout this thesis, finding the usefulness and importance of each one.

The second specific objective, the identification of the usefulness of the accounting information produced and presented by the two accounting models, of the users of accounting information, of the decisions that may be taken by them and whether they are influenced or not by the accounting model used, it has been reached, concluding that there are situations and users of accounting information for that the accounting model does not affect in any way the requested accounting information, neither the decisions which must be taken. We find, however, circumstances in which the accounting information may have a less or greater incidence upon the decisions that the users of accounting information are choosing.

The presentation of the components of the annual financial statements which provide information needed for an assessment of an economic and financial performance, the identification of their utility through the information submitted relating to income, receipts, expenses, and payments it was necessary in order to achieve the *third specific objective* of this research, the one relating to *the study of economic and financial performance of an economic entity through the accounting models*. From the synthesis statements we took the variables useful in the measuring of the economic and financial performance of the economic entity. The conclusions arising out are:

- the accrual accounting model express the economic performance of the economic entity at the end of the period, as a result between *effect* - expressed through income whose recognition includes both the received and those that

represent the receivables - and *effort* - expressed through expenses whose recognition includes both the paid and the future liabilities;

- *the cash accounting model* represents a source of useful information about the cash of the economic entity without providing information regarding the rights or obligations of the economic entity, in the past or the future.

The indicators for measuring the economic and financial performance based on the information reflected by the Profit and Loss Statement led us, in achieving the fourth specific objective, identifying the two indicators measuring economic and financial performance based on the information presented by the Cash Flow Statement: the Economic profitability of cash and the Financial profitability of cash.

In the empirical study, by analyzing the information regarding the measuring of the economic and financial performance through the calculation of the indicators concerning the flow of results and those concerning cash flow, reaching the *fifth specific objective*, we identified *the possibility of extending the usefulness of the accounting models in the appreciation of the economic performance of the entity* - from that of presenting the result which was reached by the economic entity through profit or of presenting the cash flow realized - in evaluating the performance of the economic entity through elements of economic and financial analysis.

The main objective of the research, that of determining the extent to which the accounting model used is useful in measuring the economic and financial performance and identifying new methods of evaluation and presenting the image of the entity regarding the economic and financial performance, it has been reached by the conclusions and the results of the empirical study applied for comparing financial and economic performance indicators calculated based o the information provided by the *Profit and Loss Statement* and those offered by the *Cash Flow Statement*.

The comparative analysis of the indicators calculated based on the two components of the financial statements is *useful* because it presents reliably the financial and economic performance of the economic entity in that the entity's activity is seen in two aspects: the income generated by expenditures and the cash flow.

The characteristic of the *utility* of the information generated by the performance indicators is fulfilled only to the extent that the information is provided at *the appropriate time*; although it's *relevant* at any time, the information concerning the economic and financial performance may *not be useful* if it is *provided too late*.

The general objective of this research has been achieved through the resolution of the proposed hypotheses, by forming an opinion regarding the financial and economic performance of the economic entity by the vision of the accounting models "accrual" and "cash", of the revenue and expenditure recognized in accounting under the influence of the factor "time".

In conclusion, the *valorization of the information* provided by the accounting it is of performance *when the information* presented by the various components of the financial statements are *taken correctly, compared and seen as a whole, through the collaboration of the two accounting models*. The improvements to these models is achieved by examining the information which are specific to each model and the combination of these in the presentation of one complete and real image of the economic and financial performance achieved, on the principle of "unity in diversity".

#### OWN PROPOSALS AND CONTRIBUTIONS

Following the trend of the accounting we found that the accounting model used by the economic entity does not affect the financial and economic performance achieved by the economic entity, but only its presentation.

We believe that the answers to the questions at the time of original research - about the use in Romanian economic entities of the cash accounting model - are not the expected ones because the possibility of using *only* the "cash" accounting model would not provide all data that the economic entities need, the long-term information offered by the "accrual" accounting model being indispensable in their economic growth.

In support of the usefulness of the accounting models is necessary the calculation of the economic and financial performance indicators using the variables provided by both accounting models.

As a result of the analysis of the rates of profitability calculated and compared in this case study, we found that there may be opportunities for improvement of the presentation of the components of the annual financial statements, as well as in the measurement of the economic-financial performance of an economic entity.

In these circumstances, our proposals are:

- ☑ The use of the indicator called *The Rate of the economic profitability of cash* calculated by reporting the net cash flow from operations at the value of total assets;
- ☑ The use of the indicator called *The Rate of the financial profitability of cash* calculated by reporting the net cash flow from operations at the equity;
- ☑ The compilation by the professional accountant of the document called *The Monetary and Economic report for the year...* offering centralized information from the two documents *The Profit and Loss Statement* and *Cash Flow Statement* and which might facilitate the understanding of the information provided by the two statements through the transparency and comparability of the items of *income and revenues*, as well as *expenditure and payments*;
- ☑ The presentation in the *Explanatory notes annexed to the annual financial statements* of some information concerning the comparability of the *income* and *revenues* as well as the *expenditure* and *payments* in the current year relative to the previous year;
- ☑ The organization of the accounting in such manner that the information concerning the activity of the entity may be comparable to the Budget of the income and expenditure expected at the beginning of the year, ensuring in this way the usefulness of the accounting information and also the facilitation of work in determining the eventual financial difficulties. An example of an organization could be the elaboration of analytical accounts (in financial accounting) appropriate to the revenue and expenditure provided in the annual budget;

- ☑ The change of the managers attitude regarding the importance of the communication of the accounting information to the outside users by ensuring *transparency* in presenting the achievements of the economic entity and *the voluntary publication* of all components of the financial statements taking in consideration their relevance in decision-making;
- More dynamic involvement of accounting professionals, by professional organizations, in the regulatory process of accounting in order to obtain effective accounting information. For example, through the information courses regarding the needs of the accounting professionals and of the users of the accounting information for the information generated by the accounting of the economic entity to comply with the interests of users;
- ☑ The fiscal imposition of the result of the economic entities at the moment of collection, as difference between the income received and expenses paid like the system of the tax on the added value at the moment of collection using the information provided by the Economic and Monetary Report suggested as a result of this research.

The Own Contributions in this scientific research are:

- We synthetic highlighted the tools used, from registering on the tablets of the primary documents up to the accounting registers, the periods of the development of the accounting models through the study of history of accounting in time and space, but also under the influence of cultural, economic, political and geographical factors;
- We performed a SWOT analysis of the accounting models of "cash " and "accrual" which highlighted the comprehensiveness of the information regarding the assets, the liabilities and the equity of the accrual model, as well as the importance of the information relating to the cash of the economic entity provided by the cash accounting model;
- We have identified the decisions that users of the financial statements can make and the extent to which the accounting model used it does influence them: the *investors* interested in *the profits* of economic entity will make decisions related to their own portfolio of shares, the *creditors*, concerned

about repayment of the loans and the related interest, will also pursue the *profit* of the economic entity, *the State* interested in the correct recognition of tax liability (tax on *profit*, *income* tax, tax on the added value, social contributions, etc.) will make decisions concerning the imposition of tax; last but not least, it have been exemplified the manager's decisions which may be affected by the accounting model used;

We recognized and highlighted the influences of the external environment and we embodied them in the examples, situations or events caused by the external factors which are represented differently depending on the accounting model used by the economic entity: the political environment for the creation of a supportive legislation favorable to economic growth and investment, the economic environment through monetary policies or of the social protection, the technological environment or competitive environment through the purchases of new technology, the educational system and the labor system by raising the level of training of the workforce etc.;

We have identified the rates of the profitability that can provide comparable information using variables taken from *The Profit and Loss Statement* (The Rate of financial profitability, The Rate of profitability of revenue and the Rate of gross economic profitability) and from *The Cash Flow Statement* (The cash value added, The rate of cash flow from operations, The rate of coverage of current liabilities);

We have defined two indicators of profitability – The Economic Profitability of Cash and The Financial Profitability of Cash - calculated on the basis of the information provided by *Cash Flow Statement*, similar to those of an economic and financial profitability calculated based on the information provided by *The Profit and Loss Statement*;

We have identified new meanings of the *Cash Flow Statement* in offering a wider analysis of the economic and financial performance indicators, regarding the achievement and the use of the cash flow. The comparison of the rates of profitability calculated based on the Profit and Loss Statement with those calculated based

on the Cash Flow Statement reflects the complete economic and financial performance of the economic entity;

- We have summarized the information that can be retrieved from the components of the financial statements for the playback and the measurement of the economic and financial performance of the economic entity;
- We have demonstrated concrete modalities for the integration of the accounting models in the measurement of the economic and financial performance through the comparative study of the indicators calculated based on the information provided by the two components of the annual financial statements;
- We developed a new document, *The Economic and Monetary Report*; document intended to facilitate the understanding of the financial statements by all users of the accounting information, the increase of transparency and usefulness of accounting information, but also the facilitation of the work of analyzing the results of the economic activity.

#### LIMITS AND PERSPECTIVES OF THE RESEARCH

As part of this research there were limitations in both the study of literature and the practical side.

The main limitations consisted of:

- ☑ Overcoming the inherent obstacles of the translations from English, French and Dutch of the literature studied in the deepening of the defining elements of the accounting models "cash" and "accrual" in order not to lose the significance of accounting terms;
- Not publishing the *Cash Flow Statement* by the economic entities whose securities are traded on a regulated market, which reduced the number of entities whose economic and financial performance has been measured;
- ☑ The restriction of the study period to three years (2011, 2012 and 2013) due to adoption in Romania of the Order of the Minister of Public Finance no. 1286/2012 for approval of the Accounting Regulations in Accordance With the International Financial Reporting Standards, applicable to companies whose securities

are admitted to trading on a regulated market. It became mandatory on 1 January 2013, the reporting, which comply with IFSR, that determined the restating of the financial statements of the year 2012 that contained information of 2011 (previous). In this situation, the collection of data from previous periods of the year 2011 would no longer be assured comparability;

☑ Because not all publicly traded entities have conducted activity in those three consecutive years, we encountered difficulties in selecting the economic entities whose annual financial situations to constitute the case study.

The result of this research, with all its limitations, is an important one for the professional accounting in defining its role in the development of the useful information regarding the economic and financial performance of the entity. The accounting information is useful if it meets the quality requirements, but also if the presentation used by professional accounting is in an appropriate manner to the requirements of the users.

We note the importance of the research also for the economic entity in that that we put into light the image of the entity through the accounting models used in the preparation of the annual financial statements. However, we must not confine ourselves at this stage of the investigation and recommended proposals.

#### The Prospects of this scientific research are:

- Reliability of the accounting information by using *The Economic* and *Monetary Report* by economic entities;
- © Compiling with fewer difficulties of *Cash Flow Statement* by developing in the financial accounting of the analytical accounts for the cash accounts;
- Analysis of the cash generated by the cost carriers through the elaboration of the cash flow statement on the cost centers;
- The possibility of establishing a single set of financial statements which contain
  - Financial position
  - o Financial and Economic Performance and Monetary
  - Explanatory notes containing information broken down by categories of users;

The collection and grouping of users 'needs so they can influence the availability of the economic entity to provide accounting information and its degree of disclosure.

#### SELECTIVE BIBLIOGRAPHY

- 1. Alazard C., Separi S. Controle de gestion, Editia a IV-a, Dunod, 1998
- 2. Albu Cătălin Nicolae, Albu Nadia, Feleagă Liliana (coordonatori) Contabilitate, control și guvernanță: Liber Amicorum în onoarea Profesorului Niculae Feleagă, Editura Economică, București, 2012
- 3. Bărbulescu Constantin, *Pilotajul performant al întreprinderii. Proiectare și funcționare*, Editura Economică, București, 2000
- 4. Bătrâncea Ioan, Dumbravă Partenie, Bătrâncea Larisa-Margareta, Borlea Sorin Nicolae, *Controlul și auditul financiar el entității economice*, Editura Risoprint, Cluj Napoca, 2007
- 5. Berheci Maria *Valorificarea raportărilor financiare: Sinteze contabile: teorie, analize, studii de caz,* Editura CECCAR, București, 2010
- 6. Beţianu Leontina, *Calitate totală în contabilitatea mediului*, Editura Universității "Alexandru Ioan Cuza", Iași, 2008
- 7. Bhimani Alnoor, Horngren Charles T., Datar Srikant M., Rajan Madhav V., *Management and cost accounting, Fifth Edition*, Pearson Education Limited, Harlow, England, 2012
- 8. Bogdan Victoria, *Bazele contabilității contemporane*, Editura Universității din Oradea, Oradea, 2005
- 9. Bouquin Henri, *Contabilitate de gestiune* traducerea și studiul introductiv Prof.univ.dr. Neculai Tabără, Editura TipoMoldova, Iași, 2004
- 10. Brabete Valeriu, *Managementul contabil în economia de tranziție: în viziunea națională și internațională*, Editura Universitaria, Craiova, 2007
- 11. Brown Malcolm, Ballard Paul, *The Church and Economic Life. A documentary study: 1945 to the present,* Epworth Press, Werrington, Great Britain, 2006
- 12. Briciu Sorin, *Contabilitatea managerială Aspecte teoretice și practice*, Editura economică, București, 2006
- 13. Budugan Dorina, Georgescu Iuliana, Berheci Ioan, Beţianu Leontina, *Contabilitate de gestiune*, Editura CECCAR, Bucureşti, 2007
- 14. Bunget Ovidiu Constantin, *Contabilitatea românească între reformă și convergență*, Editura Economică, București, 2005
- 15. Burja Camelia, *Analiză economico-financiară*. *Aspecte metodologice și aplicații practice*, Editura Casa Cărții de Știință, Cluj-Napoca, 2009
- 16. Calu Daniela Artemisa, *Istorie și dezvoltare privind contabilitatea din România*, Editura Economică, București, 2005

- 17. Cenar Iuliana, *Metodologia cercetării științifice în contabilitate. Note de curs*, Tipografia Universității "1 Decembrie 1918" Alba Iulia, Seria Didactică, Alba Iulia, 2010
- 18. Chatfield Michael, Richard Vangermeersch, *The History of Accounting*. *An Internation Encyclopedia*, Garland Publishing Inc, New York & London, 1996
- 19. Ciora Costin *Analiza performanței prin crearea de valoare*, Editura Economică, București, 2013
- 20. Cosma Dorin, *Contabilitatea în lumea interdependențelor globale,* Editura Augusta, Timișoara, 1996
- 21. Dănescu Tatiana, *Audit financiar: convergențe între teorie și practică*, Editura Irecson, București, 2007
- 22. Dănescu Tatiana, *Gestiunea financiară a afacerii*, Editura Dacia, Cluj-Napoca, 2003, pag.253-278
- 23. Dănescu Tatiana, *Proceduri și tehnici de audit financiar*, Editura Irecson, București, 2007
- 24. Demetrescu C.G., *Istoria contabilității*, Editura științifică, București, 1972.
- 25. Demetrescu C.G., Possler, L., Puchiță, V., Voica, V., *Contabilitatea știință fundamentală și aplicativă*, Editura Scrisul românesc, Craiova, 1979
- 26. Dobroţeanu Camelia-Liliana, *Confluenţe micro- şi macroeconomice în contabilitate*, Editura Economică, Bucureşti, 2005
- 27. Dobroțeanu Laurențiu, *Geneză și viitor în contabilitate*, Editura Economică, București, 2005
- 28. Dumbravă Partenie Bătrâncea Larissa-Margareta, *Management contabil*, Editura Risoprint, Cluj-Napoca, 2008
- 29. Dumitrescu Adriana-Sofia *Contabilitate creativă de la idee la bani. Cu exemple practice*, Editura Economică, București, 2014
- 30. Eisen J. Peter, *Recording, adjusting, closing, and reversing entries,* în *Accounting, Fifth edition,* Barron's Educational Series Inc, Hauppauge, New York, 2007
- 31. Farcaș Mariana, *Contabilitate financiară*, Editura Universității din Oradea, Oradea, 2011
- 32. Feleagă Niculae, *Dincolo de frontierele vagabondajului contabil.* Contabilitatea franceză între tradiție și modernitate, Editura Economică, București, 1997
- 33. Feleagă Niculae, *Îmblânzirea junglei contabilității*, Editura Economică, București, 1996
- 34. Fight Andrew, *Cash flow forecasting*, Butterworth Heinemann, Burlington, MA, 2006
- 35. Finney H.A., Miller Herbert E., *Principles of Accounting. Introductory, Sixth edition*, Prentice-Hall Inc., Englewood Cliffs, N.J., 1963

- 36. Fischer Paul M., Taylor William J., *Advanced accounting* 6<sup>th</sup> *Edition*, South-Western College Publishing, Cincinnati, Ohio, USA, 1995
- 37. Flower John (Ed.), Lefebure Chris (Ed.), Contributors: Laury Bollen, Roberto di Pietro, Gabi Ebbers, Evelyne Lande, Lieve Lin-Van Nuffel, Araceli Mora, David Neal, Bernard Olivero, Michael Power, Simon Quin, Ole Sorensen, *Comparative studies in accounting regulation in Europe*, Uitgeverij Acco, Leuven, Belgium, 1997
- 38. Frențiu Militon, Rus A. Ioan, *Metodologia cercetării științifice în informatică*, Editura Presa Universitară Clujeană, Cluj-Napoca, 2014
- 39. Gallinger George W., Healey P. Basil, *Liquidity Analysis and Management*, Addison Wesley Publishing Inc, IL, USA, 1987
- 40. Gîrbină Maria Mădălina, Bunea Ștefan, *Sinteze, studii de caz și teste grilă privind aplicarea IAS (revizuite) IFRS*, Volumul 3, Editura CECCAR, București, 2008,
- 41. Harrison T. Walter, Horngren T. Charles, Thomas C. William (Bill), Suwardy Themin, *Financial Accounting: Global Edition*, 9<sup>th</sup> Edition, Pearson Education Limited, Harlow, England, 2014
- 42. Horomnea Emil, Fundamentele științifice ale contabilității. Doctrină. Concepte. Lexicon, Editura Tipo Moldova, Iași, 2008
- 43. Hristea Anca Maria, *Analiza economică și financiară a activității întreprinderii: de la intuiție la știință Volumul 1,* Editura Economică, București, 2013
- 44. Hristea Anca Maria, *Analiza economică și financiară a activității întreprinderii: de la intuiție la știință Volumul 2*, Editura Economică, București, 2013
- 45. Ionașcu Ion, Dinamica doctrinelor contabilității contemporane Studii privind paradigmele și practicile contabilității, Editura Economică, București, 2003
- 46. Jianu Ionel, *Evaluarea în contabilitate: Teorie și metodă*, Editura Economică, București, 2012,
- 47. Jury D.H. Timothy Cash Flow Analysis and Forecasting. The Definitive Guide to Understanding and Using Published Cash Flow Data, John Wiley & Sons Ltd, The Atrium, Southern Gate, Chichester, West Sussex, PO19 8SQ, United Kingdom, 2012
- 48. Kieso E. Donald, Weygandt J. Jerry, *Intermediate Accounting, Ninth Edition*, John Wiley &Sons Inc, New York, 1998
- 49. Kieso E. Donald, Veygandt J. Jerry, Wartfield D. Terry, *Intermediate Accounting: IFRS Edition, Volum 1*, John Wiley & Sons Inc, Hoboken, NJ, 2011,
- 50. Kieso E. Donald, Veygandt J. Jerry, Warfield D. Terry, *Intermediate Accounting- Fifteenth Edition*, John Wiley & Sons Inc, Hoboken, NJ, USA, 2013

- 51. Koch Richard, *Financial Times A-Z of Management and Finance*, Financial Times Professional Limited London, 1994," tradus de Lucian Oganovici și Doina Oganovici sub titlul *Dicționar de management și finanțe*, Editura Teora, București, 2011
- 52. KPMG Worlwide, Dieter Ordelheide, *Transnational Accounting*, *Volumul* 2, Editura Palgreve Publishers Ltd, 2001, pag. 1019
- 53. Lungu Camelia Iuliana, *Teorie și practici contabile privind întocmirea și prezentarea situațiilor financiare*, Editura CECCAR, București, 2007
- 54. Lütolf-Carroll Constance, Antti Pirnes, Withers Llp, *From Innovation to cash flows: value creation by structuring high technology alliances*, John Wiley & Sons Inc, Hoboken, NJ, USA
- 55. Malciu Liliana, Cererea și oferta de informații contabile, Editura Economică, București, 1998
- 56. Mateş Dorel, Pereş Ion, Pereş Cristian, *Bazele contabilității*, Editura Mirton Timișoara, 2005
- 57. Matiş Dumitru, *Bazele contabilității. Fundamente și premise pentru un raționament profesional autentic*, Editura Casa Cărții de Știință, Cluj Napoca, 2010
- 58. Mephan J. Michael, *Accounting models*, Polytech Publishers LTD, Stockport, 1980
- 59. Minu Mihaela, *Contabilitatea ca instrument de putere*, Editura Economică, București, 2002
- 60. Mulford W. Charles, Comiskey E. Eugene *Creative Cash Flow Reporting Uncovering Sustainable Financial Performance*, John Wiley & Sons Inc, Hoboken, New Jersey, 2005
- 61. Needles B.E., Belverd E. Jr., Anderson Henry R, Caldwell James C., "Principles of Accounting" Fifth Edition, Copyright 1993 by Houghton Mifflin Company, Massachusetts, Printed in USA.
- 62. Nobes Christopher, Parker Robert, *Comparative international accounting Eighth Edition*, Pearson Education Limited, Harlow, England, 2004
- 63. Obert Robert, Mairesse Marie-Pierre Comptabilité et audit: Manuel et applications: 2<sup>e</sup> édition entièrement mise à jour, Dunod, Paris, 2009
- 64. Oprean Ioan, *Control și audit financiar contabil*, Editura Intelcredo, Deva, 2002
- 65. Oprean Ioan, Popa Irimie Emil, Lenghel Radu Dorin, *Procedurile auditului și ale controluli financiar*, Editura Risoprint, 2007
- 66. Panţu I.C., Întroducere în contabilitate. Contabilitatea în partidă simplă, Tipografia A. Mureşianu, Braşov, 1901.
- 67. Parmenter David, Key Performance Indicator: Developing, Implementing and Using Winnind KPIs, Second Edition, John Wiley & Sons Inc, Hoboken, New Jersey, 2010
- 68. Pârvu Florea, *Costuri și fundamentarea deciziilor*, Editura Economică, Bucuresti, 1999

- 69. Petrescu Silvia, *Analiză și diagnostic financiar-contabil. Ghid teoretico-aplicativ*, Editura CECCAR, București, 2008
- 70. Pop Napoleon, Ioan-Franc Valeriu, *Credință și economie: un eseu despre cunoaștere, credință virtuți și performanță*, Editura Expert, București, 2009
- 71. Popescu Gheorghe, *Procedurile controlului intern și auditul financiar*, Editura Gestiunea, București, 1997
- 72. Robu Vasile, Anghel Ion, Şerban Elena-Claudia *Analiza economico-financiară a firmei*, Editura Economică, București, 2014
- 73. Rogojanu Angela, *Comunicare și limbaj economic*, Curs în format digital, București, 2005
- 74. Scorțe Carmen Mihaela, *Contabilitate internă de gestiune*, Editura Universității din Oradea, 2005
- 75. Sorter H. George, Ingherman J. Monroe, Maximon Hillel, *Financial Accounting: an events and cash flow approach*, McGraw-Hill, Inc, USA, 1990
- 76. Stoian Ana, *Auditul financiar contabil*, Editura Economică, București, 2004
- 77. Stoian Ana, Turlea Eugenia, *Auditul financiar contabil*, Editura Economică, București, 2001
- 78. Sutton Tim, Corporate Financial Accounting and Reporting, Second Edition, Pearson Education Limited, Harlow, England, 2004
- 79. Tabără Neculai, Horomnea Emil, Mircea Mirela-Cristina, *Contabilitate internațională*, Editura Tipo Moldova, Iași, 2009
- 80. Tabără Neculai (coord) și Briciu Sorin (coord), Alina Rusu, Mihaela Ungureanu, Roxana Dicu, Alina Prahovean, Petrica Munteanu, Sorinel Capusneanu, Dan Topor, Alina Putan, Letitia Maria Rof, "Actualități și perspective în contabilitate și control de gestiune" Editura Tipo Moldova, Iași, 2012.
- 81. Toma Marin, *Inițiere în auditul situațiilor financiare ale unei entități, Ediția a III-a, revizuită și adăugată,* Editura CECCAR, București, 2009
- 82. Țară Ioan Gheorghe, *Controlul financiar și expertiza contabilă*, Editura Universității din Oradea, 2003
- 83. Weil L. Roman, Schipper Katherine, Francis Jennifer *Financial Accounting: An Introduction to Concepts, Methods and Uses 14<sup>e</sup>*, South-Western, Cengage Learning, Mason, OH, USA, 2014
- 84. White I. Gerald, Shoudi C. Ashwinpaul, Fried D. Haim *The Analysis and Use of Financial Statements*, John Wiley & Sons Inc, Hoboken, New Jersey, 2003
- 85. Zăpodeanu Daniela, Scorțe Carmen, Farcaș Mariana, Luminița Rus, Locul și rolul documentelor de raportare financiară în aprecierea performanțelor întreprinderilor românești, Daniela Zăpodeanu (coordonator), Indicatori de performanță ai entităților economice din

- euroregiunea Bihor Hajdu-Bihar, Editura Casa Cărții de Știință, Cluj-Napoca, 2011, ISBN 978-606-17-0120-9, pag. 5-23
- 86. Zeff Stephen A., Frans van der Wel, Camfferman Kees, Company financial reporting a historical and comparative study of the Dutch regulatory process, Elsevier Science Publishers B.V., Amsterdam, 1992
- 87. Academia Română, Institutul de lingvistică "Iorgu Iordan", *Dicționarul explicativ al limbii române*, Ediția a II-a, Editura Univers enciclopedic, București, 1996
- 88. *Biblia sau Sfânta Scriptură a Vechiului și Noului Testament*, Traducerea D. Cornilescu, Romanian Bible Society, 2004

### Studies and articles in specialized journals or presented at conferences

- 1. Avram (Boitoş) Camelia, **Rus Luminiţa**, *The concept of performance History and forms of manifestation*, lucrare susţinută în cadrul conferinţei internaţionale "European integration New Challenges" EINCO 2013, 9<sup>th</sup> Edition, May 24-26, 2013, Oradea, publicată în "The Annals of the University of Oradea, Economic Sciences, Tom XXII, 1<sup>st</sup> Issue/July 2013, ISSN 1222-569X (printed format), ISSN 1582-5450 (electronic format) pag. 1145-1153, disponibilă online la adresa http://ideas.repec.org/a/ora/journl/v1y2013i1p1145-1153.html
- 2. Boloș M.I., Florea E., Trifan V., *Principalele coordonate ale perfecționării contabilității publice prin modelul european al contabilității de angajamente Modelul Accrual* în Analele Universității din Oradea, Facultatea de Științe Economice Tom XIII, 2004
- 3. Briciu Sorin, Căpușneanu Sorinel, Căprariu Andreea Elena, *Optimizarea profitului în condiții de criză*, în Revista "Economie teoretică și aplicată", Volumul XX (2013), No. 6 (583), pag. 57-73 disponibil în format electronic la <a href="http://store.ectap.ro/articole/871\_ro.pdf">http://store.ectap.ro/articole/871\_ro.pdf</a>
- 4. Briciu Sorin, Ivan Oana Raluca, Socol Adela, *An evidence of accounting records in Hapsburg Empire in the XIV*<sup>th</sup> century, în Proceedings of the 7<sup>th</sup> International Conference Accounting Management Information Systems AMIS 2012, June 13-14, 2012, Bucharest University of Economic Studies, Bucharest, Romania, ISSN 2247-6245, ISSN-L 2247-6245 p. 1449-1460, disponibil om-line la adresa <a href="http://www.researchgate.net/profile/Laura\_Brad/publication/260083273\_AN\_ADJUSTMENT\_MODEL\_FOR\_EVA\_COMPUTATION\_IN\_FINA\_NCIAL\_INSTITUTIONS\_AND\_NON-FINANCIAL\_COMPANIES/links/02e7e5340019978b89000000.pdf#pag e=1449</a>

- 5. Briciu Sorin, Socol Adela, Rof Letiția, *Contribuții ka cunoașterea și implementarea unui model de evaluare a riscului de audit*, în Revista Audit financiar, Anul VIII, nr.6/2010, p. 29-35, disponibil on-line la adresa <a href="http://revista.cafr.ro/uploads/AF-6-2010-ISSN-ELECTRONIC-54da.pdf">http://revista.cafr.ro/uploads/AF-6-2010-ISSN-ELECTRONIC-54da.pdf</a>
- 6. Cantu Lorie Woodward *Cash vs. Accrual Accounting*, in The Cattleman, Octomber 2012 Vol 99, Number 5, pag 29
- 7. Cokins Gary, Căpușneanu Sorinel, Briciu Sorin, *Schimbarea contabilității prin decizii bazate pe costuri*, în Revista "Economie teoretică și aplicată", Volumul XIX (2012) No. 11 (576) pag 28-42 disponibil în format electronic la http://store.ectap.ro/articole/794 ro.pdf
- 8. Cotter Julie Accrual and cash flow acconting models: A comparison of the value relevance and timeliness of their components, in Accounting and Finance 36 (1996) pag. 127-150
- 9. Dănescu Tatiana, **Rus Luminița**, *Cercetări privind impactul modelului de contabilitate asupra performanței economico-financiare*, în Revista Audit financiar, ISSN 1583 5812, Anul XII nr. 116 8/2014, pag 20-28 disponibil on-line la adresa <a href="http://revista.cafr.ro/uploads/AF-8-2014-85f6.pdf">http://revista.cafr.ro/uploads/AF-8-2014-85f6.pdf</a>
- 10. Dănescu Tatiana, **Rus Luminița**, *Comparative study on accounting models "Cash" and "Accrual"*, lucrare susținută în cadrul conferinței International Conference "Challenges of Contemporary Knowledge-Based Economy" ICMEA 2013, Alba Iulia, 8-9 noiembrie 2013, publicată în Revista "Annales Universitatis Apulensis Series Oeconomica", Alba Iulia nr. 15/2013 vol.2, (ISSN 1454-9409) pag. 424-431, disponibilă online la adresa <a href="http://www.oeconomica.uab.ro/upload/lucrari/1520132/07.pdf">http://www.oeconomica.uab.ro/upload/lucrari/1520132/07.pdf</a> <a href="http://econpapers.repec.org/article/alujournl/v\_3a2\_3ay\_3a2013\_3ai\_3a15\_3ap\_3a7.htm">http://econpapers.repec.org/article/alujournl/v\_3a2\_3ay\_3a2013\_3ai\_3a15\_3ap\_3a7.htm</a>
- 11. Dănescu, Tatiana, Dorin, Ioana, Udriștioiu, Anca, *Dincolo de Standardele Internationale de Contabilitate spre o eră nouă a contabilității*, în Analele Universității "Constantin Brâncuși" din Târgu Jiu, Seria Economie, nr. 3/2011
- 12. Dinu Eduard, *Stabiliți indicatori de performanță managerială prioritar pe bază de cash, nu de profit!* în ediția tipărită a Ziarului Financiar din data de 13.09.2011, disponibilă la adresa <a href="http://www.zf.ro/opinii/stabiliti-indicatori-de-performanta-manageriala-prioritar-pe-baza-de-cash-nu-de-profit-8737150">http://www.zf.ro/opinii/stabiliti-indicatori-de-performanta-manageriala-prioritar-pe-baza-de-cash-nu-de-profit-8737150</a>
- 13. Farcane Nicoleta, Căpușneanu Sorinel, Briciu Sorin, *Pregătirea situațiilor financiare pentru întreprinderile mici și mijlocii în România. Interesul pentru situația fluxurilor de trezorerie* în Revista "Economie teoretică și aplicată" Volumul XIX (2012) No. 5 (570) pag. 68-84, disponibil în format electronic la <a href="http://store.ectap.ro/articole/722\_ro.pdf">http://store.ectap.ro/articole/722\_ro.pdf</a>

- 14. Mariana Farcaș, **Rus Luminița**, *European Accounting Regulation History and perspectives*, lucrare susținută în cadrul conferinței internaționale "European integration New Challenges" EINCO 2014, 10<sup>th</sup> Edition, May 29-31, 2014, Oradea, publicată în "The Annals of the University of Oradea, Economic Sciences, Tom XXII, 1<sup>st</sup> Issue/July 2014, ISSN 1222-569X (printed format), ISSN 1582-5450 (electronic format) pag. 625-631, disponibilă online la adresa http://anale.steconomiceuoradea.ro/volume/2014/AUOES-1-2014.pdf
- 15. Macarie Cornelia, *Influența mediului extern asupra organizației*, în Revista transilvană de Științe Administrative, nr. 2 (11), 2004, pag 92-103 disponibilă în format electronic la adresa <a href="http://www.rtsa.ro/files/11%5B1%5D.pdf">http://www.rtsa.ro/files/11%5B1%5D.pdf</a>
- 16. Marian Liviu, *Afacerea și mediul înconjurător*, în Revista Antreprenoriat Transilvania, Publicația 3/2010, disponibil în format electronic la <a href="http://antreprenoriat.upm.ro/antreprenoriat-transilvan/afacerea-si-mediul-inconjurator">http://antreprenoriat.upm.ro/antreprenoriat-transilvan/afacerea-si-mediul-inconjurator</a> 21.html
- 17. Mihalache Sabina-Cristina, *Aspecte privind informațiile și deciziile contabile*, în Analele Științifice ale Univesității "Alexandru Ioan Cuza" din Iași Științe Economice, 2005, vol 50-51, pag 186-192, disponibilă în format electronic la adresa <a href="http://econpapers.repec.org/article/aicjournl/y\_3a2005\_3av\_3a50-51\_3ap\_3a186-192.htm">http://econpapers.repec.org/article/aicjournl/y\_3a2005\_3av\_3a50-51\_3ap\_3a186-192.htm</a>
- 18. Mihalciuc Camelia, *Informația contabilă support pentru determinarea reantabilității întreprinderii*, în Annales Universitas Apulensis Series Oeconomica, Nr. 8 /2006, volumul 1, disponibilă în format electronic la adresa http://www.oeconomica.uab.ro/upload/lucrari/820061/18.pdf
- 19. Neamţu Horia, *Reforma auditului a luat startul!*,în Revista de Audit financiar anul XII, nr. 113 5/2014, pp. 3-8, disponibil on-line la adresa <a href="http://revista.cafr.ro/uploads/AF-5-2014-a222.pdf">http://revista.cafr.ro/uploads/AF-5-2014-a222.pdf</a>
- 20. Neamţu Horia Ion, Popescu Aurora, Marcu Niculina, *Noi obiective ale auditului activelor imobilizate în condițiile sistemelor de evidență integrate actuale*, în Revista Audit financiar, Anul VII, nr. 12/2009 p. 36-45, disponibil on-line la adresa <a href="http://revista.cafr.ro/uploads/AF12\_2009\_Site-187d.pdf">http://revista.cafr.ro/uploads/AF12\_2009\_Site-187d.pdf</a>
- 21. Ristea Mihai, Doroș Alexandra, Ioanăș Corina, Morega Dragoș Dan *Small and medium-sized entities between the accrual basis of accounting and cash accounting*, in Romanian Economic and Business Review, 2010, Vol.5, No.4, pag. 208-220
- 22. Ristea, Mihai, Jianu, Iulia, Jianu, Ionel, Experiența României în aplicarea Standardelor Internaționale de Raportare Financiară și a Standardelor Internaționale de Contabilitate pentru Sectorul public, în Revista Transilvană de Științe Administrative, nr. 1 (25) / 2010

- 23. **Rus Luminiţa**, *Is it important the accounting model used by the economic entity in making decisions by the users of the information? Point of view.*, lucrare susţinută în cadrul conferinţei internaţionale "European integration New Challenges" EINCO 2014, 10<sup>th</sup> Edition, May 29-31, 2014, Oradea, publicată în "The Annals of the University of Oradea, Economic Sciences, Tom XXII, 1<sup>st</sup> Issue/July 2014, ISSN 1222-569X (printed format), ISSN 1582-5450 (electronic format) pag. 669-677, disponibilă online la adresa <a href="http://anale.steconomiceuoradea.ro/volume/2014/AUOES-1-2014.pdf">http://anale.steconomiceuoradea.ro/volume/2014/AUOES-1-2014.pdf</a>
- 24. **Rus Luminiţa**, *Reguli de bază şi alternative în evaluarea imobilizărilor corporale şi necorporale*, publicată în Revista "Annals of the University of Petroşani, Economics", 2010, vol.X part III (ISSN 1582-5949), pag 273-282, disponibilă la adresa <a href="http://www.upet.ro/annals/pdf/annals-2010-part3.pdf">http://econpapers.repec.org/article/petannals/v\_3a10\_3ay\_3a2010\_3ai\_3a\_3ap\_3a273-282.htm</a>
- 25. Rus Luminiţa, Farcaş Mariana, *The composition and structure of financial reporting similarities and differences in the case of air transport companies*, lucrare susţinută în cadrul conferinţei International Conference "Challenges of Contemporary Knowledge-Based Economy" ICMEA 2011, Alba Iulia, 4-5 noiembrie 2011, publicată în Revista "Annales Universitas Apulensis Series Oeconomica", Alba Iulia nr.13/2011 vol 2 (ISSN 1582-5949), pag 295-308, disponibilă online la adresa <a href="http://www.oeconomica.uab.ro/upload/lucrari/1320112/13.pdf">http://www.oeconomica.uab.ro/upload/lucrari/1320112/13.pdf</a>, <a href="http://ideas.repec.org/a/alu/journl/v2y2011i13p13.html#related">http://ideas.repec.org/a/alu/journl/v2y2011i13p13.html#related</a>, <a href="http://econpapers.repec.org/article/alujournl/v\_3a2\_3ay\_3a2011\_3ai\_3a13\_3ap\_3a13.htm">http://econpapers.repec.org/article/alujournl/v\_3a2\_3ay\_3a2011\_3ai\_3a13\_3ap\_3a13.htm</a>
- 26. Tickell Geoffrey *Cash to Accrual Accounting: One Nation's Dilemma*, in The Internetional Business & Economics Research Journal, November 2010, Volume 9, Number 11, pag. 71-78
- 27. Todea Nicolae, Dobrin Ioana, Udriștioiu Anca, *Calitatea Informației Contabile suport al deciziei manageriale*, în Analele Universității "Constantin Brâncuși" din Târgu Jiu, Seria Economie, Nr. 3/2011, pag. 153-158, disponibil în format electronic la <a href="http://www.utgjiu.ro/revista/ec/pdf/2011-03/19\_NICOLAE\_TODEA.pdf">http://www.utgjiu.ro/revista/ec/pdf/2011-03/19\_NICOLAE\_TODEA.pdf</a>
- 28. Țurlea Eugeniu, Dobre Florin, Toader Georgiana, Codreanu Anca, *Impact a new paradigm "Design for adaptability" on the cost of financing in the context of change of the management system*, în Proceedings of the 7<sup>th</sup> International Conference Accounting Management Information Systems AMIS 2012, June 13-14, 2012, Bucharest University of Economic Studies, Bucharest, Romania, ISSN 2247-6245, ISSN-L 2247-6245 p. 330-340, disponibil on-line la adresa <a href="http://www.researchgate.net/profile/Laura\_Brad/publication/260083273\_AN\_ADJUSTMENT\_MODEL\_FOR\_EVA\_COMPUTATION\_IN\_FINA]

#### NCIAL\_INSTITUTIONS\_AND\_NON-FINANCIAL\_COMPANIES/links/02e7e5340019978b89000000.pdf#pag e=330.

- 29. Țurlea Eugeniu, Mocanu Mihaela, *Perspective strategice în auditul financiar*, în Revista Audit financiar Anul VIII, nr. 6/2010, p. 20-28 disponibil on-line la adresa <a href="http://revista.cafr.ro/uploads/AF-6-2010-ISSN-ELECTRONIC-54da.pdf">http://revista.cafr.ro/uploads/AF-6-2010-ISSN-ELECTRONIC-54da.pdf</a>
- 30. Zarandi Hossein Mohammad Pour, Ghafari Esmaeel, Arab Mahbobeh, Mohsen Seyed, Mozdabadi Tabatabaei *Accrual-based accounting system versus cash-based accounting: An empirical study in municipality organization*, in Management Science Letters 3 (2013) pag. 251-256

#### Resources available in an electronic format

- 1. Baban Cristina-Lucia, *Teza de doctorat "De la contabilitatea de angajamente la contabilitatea de trezorerie în managementul resurselor controlate"*, București, 2010, disponibilă la adresa <a href="http://www.biblioteca.ase.ro/resurse/resurse\_electronice/teza\_capitole.php?tid=1613&qs=sort%3Dtitlu%26dir%3Dup%26pagina%3D13">http://www.biblioteca.ase.ro/resurse/resurse\_electronice/teza\_capitole.php?tid=1613&qs=sort%3Dtitlu%26dir%3Dup%26pagina%3D13</a>
- 2. Răileanu Adriana Sofia, "Cadrul general pentru întocmirea și prezentarea situațiilor financiare și convenția contabilității de angajamente" în Curierul Național la 13.01.2011, disponibil la adresa <a href="http://www.curierulnational.ro">http://www.curierulnational.ro</a> /Specializat/ 20110113/Cadrul+general+pentru+intocmirea+si+prezentarea+situatiilor +financiare+si+conventia+contabilitatii+de+angajamente
- 3. Mircea Mirela Cristina, *Sisteme contabile comparate suport de curs*, Facultatea de Științe Economice, Universitatea Vasile Alecsandri, Bacău, disponibil online la adresa <a href="http://pdfcast.org/pdf/sisteme-contabile-comparate">http://pdfcast.org/pdf/sisteme-contabile-comparate</a>
- 4. http://cen.acs.org
- 5. http://corporate.ppg.com
- 6. http://us.crawfordandcompany.com
- 7. http://www.actavis.com
- 8. http://www.airliquide.com
- 9. http://www.anc.gouv.fr/cms/sites/anc/accueil.html
- 10.http://www.arkema.fr
- 11.http://www.baxter.com
- 12.http://www.bioalliancepharma.com
- 13.http://www.bvb.ro
- 14.http://www.dow.com
- 15.http://www.dsm.com

- 16.http://www.dupont.com
- 17.http://www.dutchcivillaw.com
- 18.http://www.eastman.com
- 19. <a href="http://www.eur-lex.europa.eu">http://www.eur-lex.europa.eu</a>
- 20.http://www.huntsman.com
- 21.http://www.iasplus.com/en/resources/global-organisations/ifad
- 22. http://www.icaew.com/en/library/subject-gateways/accounting-standards/ifrs
- 23.http://www.ies.org.ro
- 24. http://www.ifrs.org
- 25.http://www.mosaicco.com
- 26.http://www.onrc.ro
- 27.http://www.pfizer.com
- 28.http://www.sanofi.fr
- 29.http://www.shell.com
- 30.http://www.shire.com
- 31.<u>http://www.skyepharma.com</u>
- 32.http://www.total.fr
- 33.https://www.akzonobel.com
- 34.https://www.nba.nl/
- 35.https://www.nyse.com

#### **Normative acts**

- 1. \*\*\* Directiva 2014/56/UE Parlamentului European și a Consiliului din 16 aprilie 2014 de modificare a Directivei 2006/43/CE privind auditul legal al situațiilor financiare anuale și al situațiilor financiare consolidate, publicată în Jurnalul Oficial al Uniunii Europene L 158/196/27.5.2014
- 2. \*\*\* Directiva 2013/34/UE a Parlamentului European și a Consiliului din 26 iunie 2013 privind situațiile financiare anuale, situațiile financiare consolidate și rapoartele conexe ale anumitor tipuri de întreprinderi, de modificare a Directivei 2006/43/CE a Parlamentului European și a Consiliului și de abrogare a Directivelor 78/660/CEE și 83/349/CEE ale Consiliului publicată în Jurnalul Oficial al Uniunii Europene nr. L182 din 29.6.2013, publicată în Jurnalul Oficial al Uniunii Europene L 182/19/29.6.2013
- 3. \*\*\* Legea contabilității nr. 82/1991, republicată în Monitorul Oficial nr. 689 din 10.10.2007
- 4. \*\*\* Legea nr. 1/ 21.02.2005 privind organizarea și funcționarea cooperației publicată în Monitorul Oficial nr. 172 din 28 februarie 2005

- 5. \*\*\* Legea nr. 246 / 2005 pentru aprobarea Ordonanței Guvernului nr. 26/2000 cu privire la asociații și fundații, publicată în Monitorul Oficial nr. 656 din 25 iulie 2005
- 6. \*\*\* Legea nr. 31/1990 privind societățile comerciale republicată în Monitorul Oficial nr. 1066 din 17 noiembrie 2004
- 7. \*\*\* Ordinul Ministrului Economiei şi Finanţelor nr. 1969 din 09 noiembrie 2007 privind aprobarea reglementărilor contabile pentru persoanele juridice fără scop patrimonial Publicat in Monitorul Oficial, Partea I nr. 846 din 10/12/2007
- 8. \*\*\* Ordinul Ministrului Finanțelor Publice nr. 1040 din 8 iulie 2004 pentru aprobarea Normelor metodologice privind organizarea și conducerea evidenței contabile în partidă simplă de către persoanele fizice care au calitatea de contribuabil în conformitate cu prevederile Legii nr. 571/2003 privind Codul fiscal, publicat în Monitorul Oficial, Partea I nr 642 din 16.07.2004
- 9. \*\*\* Ordinul Ministrului Finanțelor Publice nr. 170 din 17 februarie 2015 pentru aprobarea Reglementărilor contabile privind contabilitatea în partidă simplă, publicat în Monitorul Oficial nr. 139 din 24 februarie 2015
- 10.\*\*\* Ordinul ministrului finanțelor publice nr. 3055 din 29 octombrie 2009 pentru aprobarea Reglementărilor contabile conforme cu directivele europene, publicat în Monitorul Oficial Partea I, nr. 766 bis din 10 noiembrie 2009
- 11.\*\*\* Ordinul Ministrului Finanțelor Publice nr. 1802 din 29 decembrie 2014 pentru aprobarea Reglementărilor contabile privind situațiile financiare anuale individuale și situațiile financiare anuale consolidate, publicat în Monitorul Oficial nr. 963 din 30.12.2014
- 12.\*\*\* Ordinul Ministrului Finanțelor Publice nr. 1917 din 12 decembrie 2005 privind pentru aprobarea Normelor metodologice privind organizarea și conducerea contabilității instituțiilor publice, Planul de conturi pentru instituțiile publice și instrucțiunile de aplicare a acestuia, publicat în Monitorul Oficial nr. 1186 din 29 decembrie 2005
- 13.\*\*\* Ordonanța de Urgență a Guvernului nr. 44/2008 din 16 aprilie 2008 privind desfășurarea activităților economice de către persoanele fizice autorizate, întreprinderile individuale și întreprinderile familiale, publicată în Monitorul Oficial nr. 328 din 25 aprilie 2008
- 14.\*\*\*Directiva a IV-a a Comunităților Economice Europene 78/660/CEE din data de 25 iulie 1978 privind conturile anuale ale anumitor forme de societăți comerciale, publicată în Jurnalul Oficial al Uniunii Europene nr. L 222 din data de 14 august 1978
- 15.\*\*\*Directiva a VII-a a Consiliului (83/349/CEE) privind conturile consolidate publicată în Jurnalul Oficial al Uniunii Europene nr. L 193 din data de 18 iulie 1983

- 16.\*\*\*OMFP 2239/2011 privind aprobarea Sistemului simplificat de contabilitate, publicat în Monitorul Oficial nr. 522 bis din 25 iulie 2011
- 17.\*\*\*Ordinul Ministrului Economiei și Finanțelor nr. 1969/2007 privind aprobarea reglementărilor contabile pentru persoanele juridice fără scop patrimonial, publicat în Monitorul Oficial, Partea I nr. 846 din 10 decembrie 2007
- 18.\*\*\*Ordinul Ministrului Finanțelor Publice nr. 1286/2012 pentru aprobarea reglementărilor contabile conforme cu Standardele Internaționale de Raportare Financiară, aplicabile societăților comerciale ale căror valori mobiliare sunt admise la tranzacționare pe o piață reglementată, publicat în Monitorul Oficial nr. 687 bis din 04 octombrie 2012
- 19.\*\*\*Regulamentul (CE) 1606/2002 al Parlamentului European și al Consiliului din 19 iulie 2002 privind aplicarea standardelor internaționale de contabilitate, publicat în Jurnalul Oficial L243 din 11 septembrie 2002
- 20. IAS 1 "Prezentarea situațiilor financiare"
- 21. IAS 7 "Situația fluxurilor de numerar"